

Success Stories 2023

# Sky-Frame – Insight due to integration strategy



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With Chili Digital AG we have a reliable partner at our side who keeps his word. Together we completed a challenging project.



## Implementation

HubSpot successfully launched as a global CRM for 100+ sales partners.



## Integration

Interfaces via ChiliDataHub enable extended portal functions and efficient data flows.



## Individual Software

Customized partner portal with project, object & ticket management.

## Challenges

They were looking for a CRM with a stable backend and intuitive frontend for over 100 sales partners - for efficient processing of the global market.

## Solution

Chili Digital developed a partner portal based on HubSpot. Contacts, construction objects, projects and tickets can be managed there. Employees also have global access to all linked data. A flexible backend with dynamic modules, multilingualism and various interfaces ensures stability and future viability.