



Factsheet

ChiliDataWarehouse®

ChiliDataWarehouse® connects your HubSpot environment with a secure SQL database in the Microsoft Azure Cloud.

ChiliDataWarehouse® is a solution with which HubSpot data is automatically transferred to a structured SQL database and hosted in the Azure Cloud. This means that all CRM data (contacts, deals, tickets, custom objects, etc.) is available in a structured, secure and analysable format - ideal for business intelligence, data backup and AI-supported further processing.

With ChiliDataWarehouse® you have control back, on your own SQL backend - secure, flexible, hosted in Switzerland, EU or worldwide.

Challenges

Many companies use HubSpot as a central CRM - but when it comes to strategic data utilisation, they reach their limits.

They want to combine HubSpot data with ERP information, create reports in Power BI or Tableau or create a central data source for AI applications. However, HubSpot alone does not offer the necessary flexibility or depth. It often lacks individual reporting, historicised data or independent backup access. What is needed is a solution that makes HubSpot data structured, secure and usable across systems.

Functions at a glance

AUTOMATIC BACKUPS

HubSpot data is extracted continuously (6/12/24h) and manual synchronisation of the data structure and data can be triggered up to 8 times a day - ideal for the development phase.

CENTRAL SQL DATABASE

All objects (contacts, deals, tickets, custom objects, etc.) are recorded in a structured manner.

BI-COMPATIBLE

Connection via connection string of the database to Power BI, Tableau, Excel, Looker Studio & Co.

FLEXIBLE DATA HOSTING

Hosted in the MS Azure Cloud - GDPR-compliant and secure. you decide whether your data is hosted in Switzerland, the EU, or worldwide.

FAST INTEGRATION

Ready for use in just a few minutes thanks to the self-service solution.

KI- & BI-READY

Basis for machine learning & AI processes through clean data structure.

Your Benefits

Hosting Security

- DSG/DSGVO/GDPR-compliant, data sovereignty guaranteed.

Fast & simple integration

- Ready for use in just a few minutes - no IT project required.

No data silo

- All HubSpot data in one central location.

Compatible with Power BI, Tableau, Looker, Excel & Co.

- Perfect basis for BI and reporting processes

Ideal basis for AI solutions & data strategy

- Centralised, clean data structure for further processing

Access via connection string (backend)

- Seamless integration into your systems or applications

Affordable solution

- No vendor lock-in, full control on a small budget.

SaaS-solution

What does it cost?

You only pay monthly operating costs for the solution. This is calculated according to the length of the update intervals (6, 12 or 24 hours).



- Update HubSpot data every 24 hours

EUR 990 / year*



- Update HubSpot data every 12 hours

EUR 1'190 / year*



- Update HubSpot data every 6 hours

EUR 1'490 / year*

*Prices are exclusive of VAT.

The costs include:

- Setup of own instance in the MS Azure Cloud.
- Regular backup of HubSpot data to the SQL database according to the selected plan.
- Ongoing operation and support Basic Monday to Friday, 08:00 to 17:00.

The costs not include:

- 24/7 hour support
- Support in analysing the data in a BI tool

Test now for 14 days free of charge!

Install ChiliDataWarehouse® and try it out free of charge for 14 days.



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Testimonial



Joël Ruh

CDO Sky-Frame AG

ChiliDataWarehouse® impresses with its simple setup and clearly structured data architecture. All relevant data objects are clearly linked to each other, which enables reliable and transparent analyses. Access via Excel or Power BI works smoothly and without technical overheads. The ability to trigger manual data uploads is particularly helpful - an ingenious advantage, especially in the development phase of dashboards or in test scenarios.

Another plus point is the flexible hosting: whether in Switzerland, in the EU or even on-premise if required - the ChiliDataWarehouse® adapts to regulatory and operational requirements. The whole thing is rounded off by a very attractive and fair pricing model.

Benefits for your Business



More transparency

Full access to all HubSpot data



Data security

Your data remains in Switzerland



Better decisions

Provide BI tools with up-to-date data



Little effort

Quick to set up, no developers required



Sustainability

Basis for AI, automation & data strategy

Your contact

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book appointment

